

Highgate House brings England to Dallas

From Oct. 17 through Oct. 29, Dallasites will have the opportunity to comb the English countryside without leaving the area. Highgate House will hold its third sale of high-quality English antiques and reproductions at 3109 Monticello, between McKinney and Cole.

Aimee and Dudley Simms, owners of Highgate House, travel to England several times a year to buy fine antiques, reproductions and decorative art and accessories. They make their finds available to designers and the general public twice a year at sales held in the Park Cities vicinity. Their unique arrangement allows customers to find beautiful English furniture at prices well-below the average mark-up. Items range in price from \$10 to \$10,000.

In addition to antique and reproduction furniture, Highgate House offers many decorative accessories including custom pillows made out of vintage textiles and trim. Highgate House also provides design services including upholstery, framing and hand-painted gifts.

The idea of Highgate House originated through Aimee Simms' interior design business. She was seeing some of the most beautiful furniture in Dallas and realized that it wasn't readily available to the retail market. The fine English furniture Mrs. Simms was exposed to was out of reach, both in price and



Aimee and Dudley Simms' Highgate House is open from October 17 through October 29 carrying fine antiques, reproductions and decorative art and accessories. Highgate House is located at 3109 Monticello, between McKinney and Cole.

access, to a large number of families. To meet the needs of this segment of the market, the Simms started Highgate House. Now, designers and retail customers have access to fine furniture and accessories from England at good values.

"We are thrilled with this shipment from England," says Highgate House owner Dudley Simms. "Our inventory includes

an impressive selection of large pieces including Welsh dressers, linen presses, corner cupboards and chest-on-chests. Also, we were able to buy wonderful accessories like interesting occasional tables, mirrors and antique wooden boxes. We again have favorites like blue and white platters, chests of drawers, coffee tables and pine farmhouse tables. We are especially excited about items we bought that will make wonderful Christmas gifts - leather goods, garden accessories and carpet balls."

Highgate House

Continued from page 5.

Highgate House owner Aimee Simms says, "Since this is our third sale, we have such a good idea of what people really need for their homes. We are confident that our shipment is full of pieces that Dallasites have

been searching for all over town. Some items that will be new to Highgate House customers include more vintage French and English textiles, precious slipper chairs and old Whitefriars colored glass vases that are great for the holiday table. Also, we have an even larger selection of

Aubusson cartons - those beautiful old floral paintings that are my personal favorites."

What won't be new to Highgate House customers is the personal attention they receive from the Simms. Aimee and Dudley have a strong presence at each sale and thrive on the individual attention they are able to provide customers. "We enjoy discussing beautiful wood and fabrics and the character of the antiques," says Aimee. "We look forward to each sale and sharing our enthusiasm for what we do

with our customers."

The Simms have been running Highgate House from their Park Cities home. This fall they will open a studio where customers can place orders, meet for design consultations, view photographs of coming shipments and see pieces in storage. The studio will be located in the Park Cities area.

For more information, call Highgate House at 691-8095. The sale will run Oct. 17 - 29, Monday through Saturday from 10 a.m. to 6 p.m. Design consultation may be scheduled by calling Highgate House.